

Manuscript of PHCA Board Meeting – Monday, May 20, 2013

Stephanie Serda opened the meeting at 7pm

First on the agenda is the minutes, which were sent out yesterday by Chico, but I'm just gonna have to have them redone because, there are several things that need to be corrected on them. So I'll send those out tomorrow for sure. So if you want to just review them via email and if anyone wants to make a motion via email to second and accept, I think it would be best we just go that route regarding those.

We can wait till Jason comes back for the Treasurer's Report. Did everyone get the email with those reports that he sent; the Balance sheet for April, the Profit & Loss for April and then a January thru April Profit & Loss.

Steve Kramer acknowledges and says yes.

Okay, we can skip that for now.

Just a reminder, next month is our June meeting and um, that is when we do elections for new officers or renewing trustees or anything like that. So have that in mind if any of you want to make a change or anything like that. Also, I got an email today from Raquel, she is going to be resigning from the board at least until Ricardo gets a little older. She's still going to be volunteering as much as possible, but just for now, she's put in her resignation.

Mary Ruiz, "Can I ask, how many seats do we have open? For ah, you know, trustee?"

Stephanie: "Well for right now we have 12 total, and what is the normal, max? We try and have an odd number.

Mary: m.. humm.

Steve: It really doesn't matter anymore.

Anita: It does matter anymore with our board because if you recall, about a year ago Steve, when we made the um, the motion and approved the change in our voting process. That those that were in attendance of the meeting, the majority vote would determine whether we would go forward with a motions and if there was a tie that it would not get put through.

Steve: Yes, but that if we didn't address quorum, I mean, you can't have a meeting if you only have three people.

Anita: Right, I think there was a minimum but I don't recall, we'd have to look back on the minutes.

Steve said it had to be 50% or more and if you had 50% or more then you can vote.

Stephanie: I thought it was, instead of that, let's just say, like it was in the past when there was like three people on the board, you know, that's not 50% of the board, I mean.

Anita: There wasn't an active board then.

Stephanie: Right

Anita: But even if it's 50% now, that, right now currently active, board members there's only, this is probably the most we've had, so on the average, you know, 50% would be about 7 people that would attend a meeting and then votes would go based on.

Stephanie: and now,

Steve: with 12 on the board 50% is about six, easily six.

Stephanie: so is there, do we have to have or are we supposed to have a certain number amount of board members?

Steve: To vote on things

Stephanie: No, total. Raquel just stepped down

Anita: No, from the original charter, there have been many addendum to that over the years, and we initially had like 23, and we're down now to, like the most we've ever had are like 15. So, no it does not require a set amount just as long as the voting is 50% of those in attendance.

Stephanie: However, if you have anyone in mind that can help out with fundraising, you know. Yea, we would love to welcome more people.

Anita: that would be a good person to have on the board.

Stephanie: Well, now Jason's back, do you mind if we throw you right in and a, to go for the Treasurer's Report?

Jason Craig: Sure.

Stephanie: Also, if anyone didn't sign this yet

Jason: Alright, where we at? We are going to start with, did anyone make their print out? Cause I didn't make any copies. No?

Stephanie: We can share

Jason: We're gonna start with our Profit & Loss for the month of April. The new way that the recording is down now with the, festival, a when the direct public support checks come in and sponsorships, that will show on that line. The detail version will show where it's going. Our April direct public support was \$16, 113.50. I believe

we have a good majority of it being festival dollars coming in. And our total contract services, which would be Robert Torres, for consulting on the Scramble, is \$1500. Um our expenses for total facilities and equipment, which include utilities, property insurance, reimbursements, bills basically: \$3,948. A, we made a \$100 community donation to Cinco de Mayo in Adrian, I think that was. Wasn't that what we? And then our payroll expenses were \$8,893.06. Our total expenses were \$14,697.33 with a net income, kind of deceptive because it sits in the festival account is \$1,416.17.

We're gonna move to the Balance Sheet, um for April. Festival Account, I will let you know ahead of, I haven't reconciled it yet, cause I gave Anita the checkbook so I, this is not an exact figure but this is where it ended: \$5,049.00, hey did anyone notice that it's right this time. Pretty sweet huh. General Fund \$22,941.77, Key Bank CD balance of \$20,026.64 and our TCF Account is \$372,670.08, that could be credited to Barack Obama, and our total of everything: \$420,687.49. The stuff down below is like when we open a new account where's more of a detailed version. Um how it worked out for the year. But as you see the two numbers, match.

Now we're going to move on to our year to date, um and this going to be more, our year to date direct public support: \$26,263.50. Fundraising expenses of course are the things like alcohol for our parties, you know, that kind of stuff. Um, reimbursements, the reason our expenses are put under this category would be for like our gas cards, when we order our gas cards, that way when taxes are done, that can be excluded as an expense. But it all figures into our individual transactions. Um, so our total business expenses for the year to April 30th is \$9243.31. Um Robert is the \$1500. Our total bills to date: \$14,172.45. Postage and then supplies, supplies we bought a lot of ink cause a, a lot of things, um we got a new printer, you know there were just some things we needed, um, and then community donation of \$100. Payroll expenses for the year through April 30th is: \$22,035.28 with a total expense of \$48,464.63 with an income of negative -\$22,201.13. Um Now.

As of today, after I pay the, after I pay for the golf scramble and the other portion being the monies that are designated for the garden club, we will have a balance of just around \$10,000, with no foreseeable income coming in. I think we have a grant check coming in, but that's for specific purposes. Um, facts are we're losing easily \$5000 a month and the problem going into the summer is, we will not make near the money that we made from the sports leagues, the parties,

Stephanie: Visalus

Jason: Yea, Visalus is dead now, we may make a few hundred dollars a month by the little bit.

Mary: Okay, wait a minute, you said we're not gonna make money on the sports

Jason: Jesse doesn't have sports leagues in the summer, lot of these

Stephanie: It's different sports, they're outdoors

Jason: And here's kind of the numbers, I'll give you a 12-month scenario. Over the last 12 months we've raised about \$17,800 in the gym. About \$9000 of that has been from the Sports League but that's during, not this time of year. You know what I'm saying.

Anita: Indoor Sports

Mary: School Season right?

Jason: That \$2000 a month is not coming in, the \$3000-4000 a month is not coming income is not coming in, um, I've got to be perfectly honest with ya, I don't see any income coming in. So, Um.

Stephanie: Not significant enough to keep us open.

Jason: A float

Stephanie and Mary: Right

Steve: So this \$10,000 balance

Stephanie: In the general Fund

Jason: And I think in the emails I sent out to everybody, oh I didn't print out the actual email, I just printed out the thing; I kind of explain where we stand. Where we stand right now is.

Anita: Did everyone see that email?

Stephanie: Before we move with that discussion can we approve these reports?

Jason: Oh,

Steve: I move to approve the minutes

Mary: I second that

Stephanie: All in Favor, any oppose?

Jason: joking- can I oppose my own reports.

Stephanie: Motion Carries

Steve: Our balance is \$10,000

Jason: Our balance is about \$10,000, now we got a bill from our insurance; here's my dilemma. I'm a business guy, and we have failed, and we started failing long, with all due respect, long before I became a board member. Um, I mean, not failing but the decline of our dollars. We're not getting support of anybody besides our little rentals um, and I think what we've done is pushed ourselves, hoping, hoping, hoping; I just think we are out of time. I think we ah, need to make a decision today

on whether we stay open for the summer and if whether we pay employees anymore.

Steve: How much does it cost to stay a month?

Jason: \$10,000, best-case scenario at current expenses and no additional income, with, Spencer, well I guess we can announce this - this is Spencer's last week. Um, oh yeah, that's another thing, I got to pay out payroll this week. So our balance will be like \$8000 something. Um, base-case scenario even with just Stephanie on the payroll, a month and a half. Without Stephanie on the payroll, maybe to the festival. Unless something happens. We do have things that are bringing, that will bring a little money, but not money to keep the operations of this building going.

Stephanie: So before um, just to kind of put it into so its all relevant. In the Executive Director Report I was going to talk about shorten summer youth hours basically to concentrate on fundraising, so the grant he talked about, that we'll be getting hopefully any day now, is basically specifically for the summer sport camps. So, if we were to do, you know, the minimum sport camps for the summer, for the kids; it's not completely, you know, closing the Center for them, I mean, if they want to participate in that, they can, if they don't, obviously we can't afford to do anything else for them. Um, reaching out to other, you know community resources, the YMCA has offered to bring their Fun Bus, which is basically a traveling summer camp, once a week to the community center, so for those kids who aren't all sporty and they want to do something else, um, you know, at least the Y could bring that and provide that for them once a week. Um, and if anything else were to happen, you know, it wouldn't be Center-paid, you know, it would be, you know, if we do like a, not specifically but maybe a lock in or something to that affect. Where it wouldn't be like every single day being open, but, "hey so it's a party and we haven't been to the Center in how long", type of thing.

Another thing Jason and talked about was getting a youth basketball league started here which wouldn't exclude the kids from the center but we would target outside, you know, anyone who loves basketball, obviously there's baseball and football going on later in the summer but, soccer, but the kids who really only wanna play basketball, they don't have anything in the summer, just winter sport, so that would basically take up a majority of the gym time. Um, which already wouldn't give the kids anytime, it would allow the kids some hours in the morning if we were to just do the ah, the sport camp. But, ah.

Jason: My concern with the sports camp is its so late in the school year, I mean, I don't know if we can

Anita: You mean the youth basketball league?

Stephanie: You mean youth basketball.

Jason: Yea, yea. I don't know if we can recruit them.

Stephanie: So if, yea, true. So I'm, we have these kind of conversations and they don't always, everyone knows that.

Um, our two summer interns have started, um but, this is the very beginning so I've let them know, what we're talking about as far as, you know, our summer programming I mean, being.

Anita: Their hours are free, but how many, I mean what is there internship requirement?

Stephanie: One of them is 19 hours a week and the other one, maybe 6-7 hours a week. So nothing significant and again, nothing that they would be able to completely.

Anita: And which is the one that's um, the Sport Management guy?

Stephanie: He, we were originally gonna have three, he got a different offer.

Anita: Okay. So, but either one of these, I just thought there was one obviously with the Sports Camps they would help with the TCF Grant.

Stephanie: The one that's already here is committed and reaching out to that. Doing the coordination of the sport camps.

Anita: Okay.

Stephanie: Um, something we talked about last month to, was, you know, reducing, at that time it was Spencer and myself but, my wages to let it last a little bit longer. Um, I don't think in your email you accounted for that part, you just had it kind of calculated out back to what I'm making right now.

Jason: Oh yea.

Stephanie: So, you know, it's not much but,

Jason: It would be \$6000, in my comment even with it reduced we're still looking at a month, a month and a half of operations.

Stephanie: Right. So, I mean I don't know if ah, saying we need to vote to not, I mean like, in my opinion, and obviously this is up for discussion. Um, it's not about, I mean, If I'm not here and I'm not doing it; who is gonna step up and go for these other, you know, the youth basketball league, or getting other grants going?

Jason: Now is this under the assumption that you wouldn't be a volunteer if you're not getting paid?

Stephanie: If I'm not getting paid, I have to find a job somewhere. So I

Jason: Well, I know I get that but how much

Stephanie: I definitely wouldn't be donating that much time.

Jason: Then I would step up if you weren't here.

Stephanie: To – Okay, so and

Steve: And I'll help Jason

Jason: I mean, I hate to say but I've been, not in the last three weeks or month, but I've been spending 40+ hours a week, working for this community center for the last five or six months anyway. So, you know, if it comes to the point where if the board decides we can't afford a paid employee to run the daily operations, which over the summer we wouldn't need a paid employee if we're closed; then to answer your question I would.

Steve: and I'm not in charge of the garden this year, and the rain water tanks are going to be completed this week or next week, so I could find some time to do some things. What I'd like to see is several options: Option One is, close operations totally, but you don't want to do that. What's another Option? You stepping down (Stephanie), and You (Jason) picking up the ball and me helping and maybe some other people helping. What are the options?

Stephanie: Jason also, emailed some people, I didn't pay attention

Jason: I don't even know who's email I've gotten

Stephanie: All you have to do is reply all to any of the emails that we send (chuckles)

Jason: I'm the worst (chuckle)

Stephanie: Anyways

Anita: You just sent it to a few people

Stephanie: Anyways, he also suggested that basically picking up our gym rentals

Jason: The gym period, for the year

Stephanie: Um, so basically Jason would pay PHCA to be in charge of renting out the gym. So let's say, someone, just called and wants to have a wedding here, Jason would be in charge of that, since he's already paid us, so then they pay him.

Steve: And if he makes a profit, good for him. If he doesn't that's his problem.

Jason: Oh I will make a profit

Steve: Is that what, is that what you're saying?

Jason: Yea

Stephanie: So how, you didn't put that into what you; in your email you didn't put in to, so we have like a month and a half to go. That wasn't included in that part.

Jason: Right, that's why I, part of what I moved up the, look it kind of, the reason I moved up my start date is: 1) it would give would give one bulk up front, and the reason, I don't feel comfortable paying \$25,000.00 at one time; is if we can't pay the bills

Stephanie: Oh, I agree with that.

Jason: if we can't pay the bills and we shut down, where did my money go, I'll have to pay payroll, lights and blah, blah, blah, so that's why I wanted to do the monthly pay.

Stephanie: makes sense.

Steve: yes

Jason: Um, I mean it's just a simple concept, I would give five grand first month, two grand second month and \$1800 a month every month there after for a year. I would want a renewal option, with a percentage increase not to exceed inflation.

Stephanie: So, cutting to, would that in any way, I honestly, I would see um, two goals of being able to get to, if we can get to the 4th of July Cookout whatever, if we have the Homewreckers, that would be a primary goal I would stay if we could stay open to, because obviously if we can have something else that can be an American event that, and bring in some money, that could then get us to the festival, and again, yes hoping, like we were hoping for the Bingo and for all these things, But if we have at least these two goals, you know, primary goal of 4th of July, second goal of Ohio's South of the Border, you know, looking at the best years that we had, was like what, almost \$70,000 that we made off the festival.

Jason: right

Stephanie: If we could get something that huge, obviously that would be huge.

Steve: A game changer

Jason: But then, another thing we need to discuss even with all of this future ahead of us is the past. What have we accomplished that makes us so much better now than we were before? I personally, you know, there was a conversation about the community center we wouldn't have kids on drugs, we're helping kids not be on drugs, we're helping kids not get pregnant, blah, blah, blah. The fact in that matter is in the last year, we've had more teen pregnancy of the kids that use to come to the center than we've ever had, we have four of the kids that go to the community center right now that have been arrested, (Mary: wow), kids where things, you know blah, blah, blah.

Anita: wearing what?

Jason: Wearing ankle things, you got Rudy you've got Nate, you've got, even Mini got picked up, you know Carlena and them could have, you know the break in. My opinion, my business opinion, not my heart opinion, my business opinion is, um, there needs to be a redefinition and a reinvention not changes made, we're not doing a good job educatin our kids, they're failing better. You know what I'm saying.

Mary: ah ha

Jason: They're still not getting very well educated and that's not our fault and that's not ours necessarily, it's the parent's fault. But, can we; I think our conversation should be on the community of the Perrysburg Heights and less concentration on, cause you know because education's been one of our primary things but with the labor we've for instance, labor that we've spent in the last year; \$60 somethin thousand dollars; we could have done for our opening hours which is 15-20 hours we could have hired three teachers, hourly to educate our kids for them hours. But instead we tried to do other things and we just failed. We tried Golf Scramble, we failed; and we can blame it on Robert all we want, but we failed.

Mary: agreed, ah ha

Jason: So if we're failing, and I'm not, first of all, especially with you here (directed to Anita), I'm not at all dismissing what has happened for the last 20 years. And I know you've been around 22, um, but, maybe we under estimated the intelligence and connections of prior board members. And maybe we just can do what they did before. And my only question is how long do we hang out trying to make little money to keep employees?

Anita: You've covered a lot of things

Stephanie: Let me, I think that, I definitely agree obviously numbers don't lie, um.

Jason: Right

Stephanie: As far as the kids, and the different issues that have come up, you know, to say, I definitely see, you know, there's a lot of different barriers that come up for the different kids that get into this kind of trouble and that kind of trouble and everyone's different. And there's not denying that, you know, the trouble that they are getting in to, but it is an everyone, and I would say break in type stuff, um, the kids that have that, are at that upper kind of level, they're a little older, um, you know, I wasn't, and not just me but like the center didn't have someone consistently here to see them from, you know, elementary through high school. I think that's a, something that you know, is a part of it.

Jason: then again

Stephanie: wait, hold on. Obviously, in my opinion this is social work. Social work is not easy, and there's not a clear answer as to how we achieve a better society. If we did, then obviously we'd be, definitely the best country in the world. But there are a

lot of problems in the world. We are an organization that sees a problem in society and in our neighborhood and we're trying to make a difference. Sure, I don't have all the answers, Amanda doesn't have all the answers, not one of us have ALL the answers on how to be most effective. But if we were to just completely give up if we hadn't been here for 20 some years, you know, that's the only thing that I, you know

Jason: Well, no, I completely get it, I get it, we've talked it a thousand times.

Stephanie: You did say that, you're coming at it from a business perspective, [Jason: Right] and that is I'm not disagreeing with that at all. I understand but, I just feel like, you know. We just all need to be reminded that, its, it's a battle, it's a war and we are on the losing side. In my opinion we just have to do whatever it takes to make that little bit of money to if, you know, I don't know if I would be here if Santiago were to graduate high school, but I would love to see, you know, down the line that he has made a success of his life. Knowing that I literally seen when he started to grow up to be

Jason: Yeah but realistically you've also seen him go to be from a sweet little kids to most recently a vicious little punk.

Stephanie: I don't think that he's always like that.

Jason: No I don't think he's always like that, he's definitely a follower.

Stephanie: And I I feel that what we're doing here, it provides him with an opportunity to see what he's supposed to act like.

Jason: Right

Steve: I agree, I think he, there's a lot of promise for Santiago

Jason: I think if he can avoid, he can be a leader instead of a follower

Steve: and one way to help that is to be here

Jason: But - I agree with that also

Mary: Yes but we can't function on

Steve: Anita needs to say something

Stephanie: let her say something real quick

Mary: Just real quick, we can't function and say, you know what, let's hang on and see what kind of money we can make and maybe that'll hold us over until the next event and then we'll make more money and then hold us till the next one; we can't be doing that.

Steve: you're actually right, I totally agree

Stephanie: Well, however

Mary: yea, we can't

Steve: yea I agree

Stephanie: and if I go get another job, and Jason and Steve step up, you know, you've worked so much in the past year but you're getting burnt out on just being a volunteer even, and to even on [Jason: yea you're right] to add on top of everything else, everything else that I deal with that you don't see, I'm afraid that not having the consistency would hurt what we're doing.

Mary: But we talk about consistency two year's ago, as well and you know what

Jason: you know what, the difference between what I would do and what you do is, I'm a business guy, [Stephanie: right], so I would run the business of the community center. Beyond popular belief what the original position was for the TCF grant was for a Program Director, not an Executive Director, so Stephanie has done her job, she's directing her program, the program of the community center. Have we paid her too much over that past two years what that information come to light? That's a lot of money for a program director. Um, but I would, no I think the difference is, what you said, you want to be consistently with the kids but that's not your job description as a Executive Director. You're is to operate the business

Stephanie: Let's let her say

Anita: Okay 1) let's go back to what you were proposing, to close the operation of the center. Right now is that what everyone feels is a successful step that we need to consider for next month's meeting? To close the center completely?

Jason: Are we talking about

Steve: Wait, wait, I don't understand the question

Jason: are you talking about dissolving

Anita: No, no no, you said closing the center

Mary: you said close the doors for the summer

Jason: Except for events

Anita: So is that something you guys want to propose um, for next month's meeting?

Mary: I think so

Anita: Majority hands, okay- alright and than um, volunteer, going back to going back to going back to the mission of the center, volunteers running the center and that you two (Jason & Steve) just indicated that you would you would be interested in running programming at the center, now wait, wait. [Jason: Ahh, hesitation], Wait,

Wait, let me finish. So there would be potential major changes to what you want to volunteer to run? But you're saying that you want to volunteer, what, 20 hours a week, 30 hours a week?

Jason: No I'm saying, 9 to 5, five days a week.

Mary: Pretty much 40 hours then.

Jason: Up that is 40 hours which I've always thought, if you're a business that's what you run.

Anita: And what about you Steve? What would you be able to commit to?

Steve: I couldn't commit that kind of time

Anita: No, no but an average, what do you do know and are you saying you would step up what you're doing now.

Steve: for the summer, are you talking about

Jason: Summer

Anita: right now we're talking about the summer

Steve: [pause] Um, I don't know; 10 to 15 per week for summer

Anita: Then the third was you [Jason] wanting to rent the gym. Okay, and you propose \$25,000 and your email was very specific [Jason: I tried to be], on what you wanted to do. The one thing that I want to clarify um, is um, events that you potential would be doing in the gym can not include alcohol. [Jason, I wouldn't want any alcohol] okay I wanted to clarify that the addendum to our lease agreement with the Township is only to PHCA. To have, because the township actually you're not supposed to serve alcohol at any events, but they gave us that clause, so if we rent the gym out to an outside person, um, no events during that time can be with alcohol [Jason: right, alcohol for sale] right, no, it's not just for sale; distributing alcohol only PHCA [Jason: I don't think that's correct] this is how it reads:

Jason: because then if that's the fact, if that's how the lease is, then we should be getting alcohol permits for every quinceanera, every wedding party, every blah, blah, blah.

Anita: We're supposed to.

Jason: Well then, that sure makes me feel like a felon.

Stephanie: Yea I didn't know that either

Anita: yea I mean we're supposed to. [Jason: I don't think], that's why when we started um, renting out the gym for weddings and quinceaneras, um, the people had to give us plenty of time because we're required to have that permit. [Jason: well

then, we won't do quinceaneras and weddings, I'll go all sports] Okay, that's all I'm saying. I just wanted the clarification, not to say that

Mary: but couldn't we, Jason wouldn't you be

Anita: what his clause says [Mary: I know I read it], that if we PHCA wanted to do events that we would have to pay him, PHCA would have to pay him to rent the gym.

Stephanie: But he's already paying us

Jason: basically you're reimbursing me for that event

Anita: we have to

Mary: I know but no I mean because it would be one of our events, ie: Mark Garcia, we could sell the beer.

Jason: Right

Anita: Right, but he's already paying us (Jason) more than what we've made including Mark Garcia

Mary: I understand that but, I want money

Jason: right so you, if you wanted to have a Saturday night party, you can rent/or discount that that month the regular rental price, and you guys sell alcohol and you make your \$2000 worth which goes in the general fund. So everything operates the same way. You don't get to pick and choose nights to take away from me. I mean that's kind of the thing. Because if I'm paying to rent a year, then every Saturday [Anita: it doesn't work] but you know, it's still a money-making thing because even with the Tejanofm events they have to guarantee a certain amount of income any way.

Steve: so are you saying that if you give, if you agree to this proposal, then he's considered another entity other than PHCA. [Jason: its my corporation that will be running it], which means he cannot have alcohol? Unless, or maybe this is a question; could he have alcohol if he gets a permit, for that?

Anita: No, he can't because he's not a non-profit organization

Mary: So what if there was an event that you would have quinceanera or whatever, and we said we'll split; do you know what I mean?

Jason: No, I would say that if someone wants to have a quinceanera, with alcohol then the community association, we, they can rent off of us and make more money off the quinceanera.

Mary: Well that's what I'm saying because you're still a board member. I mean you gonna.

Jason: I could never vote on anything like that if I'm renting the gym

Anita: right

Mary: No, but you're still a board member so, not that you would vote but you're still looking out for the best interest of the organization as well.

Jason: Oh absolutely

Mary: Okay so then, I guess what I'm saying is, is if there's a quinceanera, and we serve beer, we should be able sell it or serve it right or whatever.

Jason: you absolutely could, unfortunately what happens with that problem is, is you don't make money off quinceaneras.

Mary: No not very much

Anita: no, the only time we make money is on events like with Mark Garcia

Mary: Right, yea but let me tell ya, when I, and this was Miranda's quinceanera 10 years ago, when I rented little flower sure you can rent the hall but you have to buy your kegs beer from us. So why couldn't we say that to the weddings. You've got the hall but you know what.

Jason: that is something we've talked about before. First of all because we had that 5% off at Speedway, so we could make money off um. Off of it, we could even mark it up a little bit if they wanna have alcohol. Unfortunately it becomes a touchy subject when it comes into insurance. Because we're technically insured for only two major events a year. So then if you're doing it that way where you're becoming a distributor of alcohol on a regular basis, you have to carry much more insurance. You just wanna be smart.

Anita: Yea, I just wanted that clarity, cause technically the way we're running the Center now, rentals are handled by our Executive Director, so the board doesn't make a decision on whether we want to accept Jason's proposal, it's a negotiation he's making as a rental like she did with Jesse. You know, but his [Jason] is bigger. His is a bigger proposal. And the only part I wanted to make sure when I read your email was just that understanding about the resolution about the alcohol.

Jason: Oh, I don't have a problem with that anyway, like I said, even. There's even a part where say there's a quinceanera that wanted to come through on a weekend that I didn't, hadn't needed the use, if they want to rent it, heck, I'll take the \$200, take half of it and you can take the other half and you serve the alcohol. You could rent it off me for a discounted price. So you can make additional monies. Do you get what I'm, do you understand that.

Anita: Yea, so

Jason: It just guarantees that, and I've talked to, I've obviously talked to Jesse to make sure he's coming back cause that would be a good chunk of time that I wouldn't have to rent the place. You know Jesse's \$9000 of the \$25,000 is what I'd get back of course. Um, but, some of the benefits are we clean the gym. So we're not paying anyone to clean the gym. We'll buy the toilet paper we'll do the.

Anita: When you say we, who do you mean, I'm sorry.

Jason: Oh I'd have to hire employees, I can't I mean I'm gonna operate like a business for someone to recruit. I'm gonna call zumba people, I'm gonna call.

Anita: yea as far as how you wanna do it, that's fine, I didn't know what you meant by we.

Jason: Oh yea, I'm gonna have to hire employees.

Anita: Okay, um so, if that potentially is \$25,000 and you said you would start with an initial \$5000 grand down and then another \$2000 in July, [Jason: August 1st], oh wait, I'm sorry, yea August 1st, yea July is \$5000 and then \$2000 and so that's \$7000,

Jason: a \$24,000 amount would have been easier to calculate {laughter}

Anita: But so, where would that \$7000 take us if you were to make that agreement, where would that \$7000 take us

Jason: that would get us exactly one more month

Anita: So that would take us to the end of June, which was what we were talking about the goal being the July 4th. Is that right, I mean.

Jason: Yea

Stephanie: Close to

Anita: So that's something to think about, that could be something that extends, so my other thing is. If we are so strapped for money then why don't we move the, where is it at, why don't we close the Key Bank CD of \$20,000 and just move that to operating? Why do we have that money sitting there?

Jason: Because the Key Bank CD secured the vending machine and lawn mower. So if we did it wouldn't be \$20,000 got back. We have monthly commercial loan payments that come out for that stuff.

Anita: How much?

Jason: The payments are \$200 a month; but you mean if we cash it out it would give us another \$3000 or \$4000

Anita: Right

Jason: So basically, what you're saying is let's do everything possible we can

Anita: Right now, all I'm saying is, Okay no.

Jason, why, another thing we can do is

Anita: I'm not done, all I'm saying is I'm getting through my list of questions first, okay so I know what you were saying about why are we, you know, stretching out our money and then what are we gonna do when August rolls around? So if we were to do that if, and let's just say um, we have to leave the money in there to pay off the lawn mower?

Jason: Oh no we don't have to, what would happen is if walk into key bank and say , we want to cash out our CD, it pays off the balance of the lawn mower, it pays off the balance of the vending machine. You know, we're good.

Anita: Okay.

Jason: And we get the rest of the cash back.

Steve: And that's what you're say is the \$3000

Jason: Right, what we get back, but once again, then we're out then we don't have that equity no more. I mean we do, we have a vending machine and a lawn mower. Which I've mowed five times already so we've already saved \$500 bucks on that deal. Um, you know and I don't mind laying out all the options, the other thing we can do is vote to withdraw a 10% from TCF, which would give us another \$37,000 which would get us by for 6 or 7 more months, but all this.

Mary: Can I just say something, we're taking about surviving through here, through here then through here. Personally because this is a community center and our focus is the children and the community I would prefer to see either 0 to very minimal hours through the summer and then make sure we're really going strong when school starts. Because that's, because that's, we keep saying its about community and its about the children and whatever and so you know what, okay the children, yea they need the Center in the summertime maybe, but they'd rather be out riding bikes playing baseball maybe basketball while outside. Tag but

Stephanie: That's what I suggested, that's what we got the grant for to do the Sports Grant, that's what I said.

Mary: Yea right, okay, and right, and I see that; that's where I'm going with this. So that's why I'm saying either just 10 hours a week or 5 hours a week or whatever. To accommodate that and let the kids run through here, ride their bikes or whatever. And but we got to do something so that we are running full force. Come school time, when school starts up again.

Jason: that's

Anita: I'm not done with my list, but thank you because that kind of goes into my next thing. Um, so you know, with these potential, within the next two months that's \$7000 from you and \$3000 from the Key Bank, that's gonna get us to our July goal and then the TCF grant that is for Sports Camps, we reduce our hours down strictly to run programming for, you know for the sports camps, we have to because that's money coming to us because of the grant.

Mary: yea I know because of the grant

Anita: And whether if that's mainly all outdoors, you know we're not gonna be using lights and electricity here in the Center, we keep it down to the minimum, um. Then my last thing on my, my list is that we um, that we have to; our next couple of meetings have to be about making new proposals and motions to change the the direction and the mission statement of PHCA, as a board we're saying that we can't keep figuring out, well how are we going to pay the next bills, because again because we don't have the type of board members that are aggressively seeking fundraising. And that is so broad because it can be anywhere. Because when you look at the business perspective of Fred Moor and Ken, and Terry Teopas, Paul, you know, they were businessmen in the community who could go take um, the Snell's out to lunch and he would write a check for \$25,000, or anything like that; we don't have the dynamic here. We don't have that skill set on this board anymore. So the next direction is the grant, it's always been grant writing, you know, so we've got a few that we are proposing but all non-profits run on grant writing and those that are successful have big ones, and we're in the process of working on big ones but everything is still always about, where are we going to pay that next bill. It has been for the past 22 years.

Jason: And I agree with you.

Anita: So, what I'm then saying is then this is the time where the board has to decide um, what else are we gonna do? If we, we have to in essence, save face. Because in the outside world everybody who sees everything we're doing, in every month we have one or two or three events, and in the community we're successful. We're an organization that's do so much, we serving the community, we're trying to do all this stuff for the youth; we can still maintain that because we still have a non-profit status we just don't have to run it the same way we have been for the past 22 years. We could be doing, like you were saying, um, you know with; if one of the things is that the fundraising that we do is to help improve the community then we have to outline, and that's what I was saying, then that's what changes the mission statement. That it isn't all about education primary, recreational and social. [Jason: I just read the mission statement], we have to look at.

Jason: Looked at the mission statement a little bit ago and it was about education, religion

Anita: No Educational, Social and Recreational

Mary: No Religion

Anita: and its just about empowering the community.

Jason: right, empowering the community, Senior Citizens but we got, I don't thing we need to change the mission I think we need maybe, to follow the mission, because in your original sign up paperwork, it literally states, you know, dealing with children, dealing with elderly, dealing with the people, the community and making the community better. All we deal with is children. [Jason: I think the mission].

Anita: Right, but that's not because we're not trying to do the programs. How do we get the people to be involved with the community? I just talked to her dad [Amanda Becerra] [Jason: oh Tom], and he's, [Jason: crazy], no he was making some very strong points, but he's got opinions and that's the opinion of many people in the community and so, all I'm saying is if we're gonna try and get back to serving the community, how do you involve them? You know, you have individuals like Eddie, who comes in periodically and he wants, he argues that we need to be going door-to-door with flyers and newsletters because not everybody has the Internet. But, even when we did that, they still don't attend, they still don't participate.

Jason: I will tell you what though, you're right, but I'll tell um, New Year's was a prime example of, it can work. Because that would have been or horrific flop if it wasn't for this community. [Mary: that's true], [Anita: right], I mean 90% percent of the people here, come from this neighborhood, [Anita: right]

Anita: that was the first time I would say, in 15 years, other than the festival. [Jason: right] that there was that much participation and it was great.

Jason: I just think, we almost have to take a different approach with the people we go to now. It's no longer about, it's about helping kids, it's about helping a neighborhood, blah, blah, blah. But it's also remember, bus us educating and us helping these people in this neighborhood, these are people that are on welfare, these are the people that are robbing your house, these are the people, you know, these are at-risk people, [Stephanie: you want to educate them], I mean, No, educate Perrysburg, that there's a reason they should be helping this neighborhood. Um

Anita: But in what way? When you say, Perrysburg should be helping this neighborhood. In what way are they not helping out?

Jason: okay, now I'm gonna tell you something, that I swore I wouldn't tell you. Dan Sonnenberg's church, he took a conversation with his church, and I never felt like a church was more unchristian in my entire life. They were afraid of us, one guy said, really, I mean lets be honest here, we don't care about them, and I wrote a big, pulled verses out of the bible, basically told them to shove it up their a**. We Dan started contacting me again last week, I said I was offended, I said, your Christianity and my Christianity are on two different wavelengths. Anything we do in the future, is not gonna be about you helping our community, it's gonna be about you paying us to use our building, that's, and I filled Stephanie in on a piece of that, that's how 99% of Perrysburg feels about us. And it really is time for the non-punkie pieces of ---- of

our neighborhood, to step out and show people we're non-punkie pieces of ----. The festival's not doing it, its not convincing no body. What we do for the kids in the neighborhood, all, I mean, think of it if you are an outsider. Oh it's a non-profit organization getting a place for the kids to hang out, you know, blah, blah, blah. But, there's been two murders in three years, there's cops up and down the streets every other night, blah, blah, what's, and I think what was happening in the neighborhood is just a vicious cycle. I mean I don't think.

Teresia Buck: My grand-daughter did get her GED here.

Jason: yes she did and I need to get a copy of that cause I paid for it.

Teresia: I know you did.

Jason: But it is true, and I don't know, and as far as Steph is concerned, so yes, we, we, but then it becomes, she's a sports league manager, and then she's an event coordinator, and then she's a, and I think, and me and her have talked about it, and she's agreed with me, or we've agreedish. You've got to make a decision do you you wanna run a business or do you want to be a counselor to kids? Because unfortunately the way its worked out, she has to spend more time dealing with kids, than she's had to running a business.

Anita: But we're not a business, we are

Jason: we are a corporation that's a business, we're just a non-profit.

Anita: Right, but we're non-profit with a focus on, serving the community

Jason: But she's the Executive Director, she's not a, a kid counselor

Anita: She's also the President of the association so there's a blend of, and again, it's going back to the mission. So, what she's doing here is still based on that mission; that has been what we've been doing. The after-school programming and then you know, we do the recreational and the social. We've been trying to do social, they're not participating and that has been.

Jason: I know their not, so what's the point?

Anita: Well, that's what I'm asking you, I'm not arguing with you. What I'm saying is, we need to put concrete perspectives on the table on where are we gonna go? We have over the next month when we vote in new officers, potentially bring on new trustees. We that are current board members need to be able to say these are going to be what we focus on. What are we gonna do? When you say we need to go back and change it and do more for the community, give me an example of what would be one of the first things that you would want to see us do?

Jason: Clean Up. We put 3 dumpsters through out the neighborhood and go up with a group of people and say your yard looks like ----, of course, a little more politically correct. Let us clean it up for you.

Anita: We did that at the very beginning and we filled 15 dumpsters and 25 pick up truckloads to the dump. That was the very first clean up project.

Jason: That's fantastic if you ask me

Anita: And, then we've done, it's probably been about four or five years now, that we still bought dumpsters again, and we asked everybody [Jason: but you charged every body], \$10.00 wow, to bring a truckload [Mary: that's nothing], some brought concrete [Jason: oh yea that's nothing, I only brought one thing up here]

Steve: Is there a point, is his idea good or not or not good. [Mary: yes it's a good idea].

Anita: We've done them but not everyone participates.

Jason: But is doing for the community

Mary: But everyone's gonna do it every time

Anita: All I'm saying is we [Jason, I remember that, I came up here], we can do that, we can still do that. What other things are you thinking of?

Jason: My ultimate scenario

Anita: Well when you say that PHCA should be helping to improve the community, what other ideas, I guess I just wanna know what those are.

Jason: I wanna know why we aren't going door to door and talking to people.

Anita: About what?

Jason: About, what, what' their problem, I mean what, you know anything, what is your problem. You can't fix a problem if, what's MaryJane's problem, what's Susie's problem, what's Christina's problem?

Anita: But we're not social workers

Stephanie: Honestly, no honestly, its Education. I'm saying that's all it is

Amanda Becerra: No she's tell me that your saying this community sucks and it's a dump. [Jason: who says] Christina. [Jason: Christina who?], my Christina, I'm just saying like we got board members our community sucks [Jason: it is, no, no no]

Jason: the conversation with me and your Christina is about building the neighborhood into a nicer neighborhood. And that, come on. Come on, that's my goal.

Anita: now your contradicting yourself, you're saying you want us to go and make it better but you don't believe it can.

Jason: No, I don't believe it is.

Amanda: How can we get it better?

Jason: What I just said, I'm not contradicting myself; the neighborhood does suck. Read the police reports, look how many people in this neighborhood, RIGHT NOW,

Mary: But Jason, we understand all that but what can we do to make a difference?

Jason: We just have to try to deal with "them". They drop their kids off, we deal with their kids [Mary: I know and that's like I said before, sometimes I feel like this is a babysitting service], I mean, for God's sakes we, this is, this is; this is how horrible the parents are in this community. And that's what sucks. Just for the record.

Um, we just implemented a \$10.00 a year membership, for a membership fee here, and how many actually have paid? How many kids are coming in that haven't paid their fees that we weren't gonna let in till they paid their fees? But we've given in. We've laid down.

Mary: But see that's just it, we always give in.

Jason: and that's my point. [Mary: yea] It's time not to give in

Stephanie: The problem, to answer your question, is the same problem, the same problem families; education. The lack of education; they don't understand that it's important for their kids to do well in school, they don't understand [Jason: they understand; they don't care!], they don't understand [Mary: yea they don't care] for them to be involved, for them to come to the um, parent meetings; that they need to push their kids. They just can rely on school or here.

Jason: So do you not think with some of these families, if we say hey, if your kid doesn't carry a C average, your kid isn't welcome in our building because we offer tools to do this; you don't think they'd get on their kids a little more?

Mary: Mmm, Mmm [saying no, they won't]

Amanda and Theresa: no they won't

Jason: So then what you're all saying is we're just completely wasting our time working with the kids because the families won't help us.

Stephanie: Again, I'm gonna go back and say, I'm not disagreeing, we've had this discussion before [Jason, right we have], you know yes, it's a losing battle, but it is a battle; I've chosen to stick, to fight in this battle. Yes, if I can see one of our kids do well, it's a very expensive way um, to see that one person does well. [Jason, and that's right], and if its more than one, if its five or whatever, yes it's very expensive, we're spending a lot of on trying to make a difference in these few kid's lives.

Jason: and there are other things you and I have talked about, that I mean.

Stephanie: that is the fundamental question, that's what we're doing.

Jason: my ultimate proposal would be the following. Um, whatever we decide for the summer we do for the summer but starting next year. We're not a video game place. [Mary and Steve: Agree, I agree]. We're not pool table place [Mary: agree], We're not a hockey table place [Mary: agree], we're strictly a programming and education place. And you know what, the kids.

Stephanie: you guys all agree, and I'm not saying I disagree, [Jason, okay], but, when the kids get older and they have their own iphones and they have their own xbox 360 at home, their gonna do it anyways and in my opinion. [Mary: so let them do it elsewhere], in my opinion yes, one of the things that we do here is literally keep them off the streets, when they're in here, they're not smoking weed, when they're in here, they're not at home when their mom is smoking weed, when they're in here, they're not at home when their dad said look what, [Jason, but not for 3 hours a day and not on weekends] hey look at all these things that I just stole. I mean it's something. Again, it goes back to making, a very expensive way to make small difference, or to make a difference in a small number of kid's lives.

Anita: And we're one organization out of, you know hundreds of thousands in the United States [Stephanie: who are doing the same thing] who serve, that are doing the same thing, that serve at-risk youth. That you can't change

Jason: well hold on, right there compares to

Stephanie: so what you're saying that video games and pool tables are gonna make a difference, you know, that violence on video games and violence on movies is the reason for all the shootings, there's many

Steve: we're not saying that

Stephanie: I'm making an example and saying that its similar and there's many [Jason: explain, Adelante] factors that show why, they don't have their own facility like this, believe me

Jason: But they have kids that show up and they do things with them

Anita: No, they have kids show up, because they go pick them up at their house.

Stephanie: yea

Jason: well, we're within four blocks, hell, our kids can get here

Anita: they have insurance and they have vehicles.

Jason: what about East Toledo Family Center, I mean this

Anita: Again, Jason it still goes back to the grants, they have grant writers they have

Jason: but they're have programs the get grants, we have one hour of studying and Xbox

Stephanie: what are we arguing about [Anita: I know, I don't know] because, I mean its, it's a battle guys, it really is. I invite you to come and volunteer, like Steve volunteers and see how you know, it's the end of the school year, and of course not all of them are Seniors but they have Senioritis and none of them want to you know, do the extra work, it is a battle to have them you know, have manners, show them that, its those little things.

Steve: it is a battle and I

Jason: I hate to say it but lets play a hypothetical, so we hypothetical have a half million dollars in my account, what do we do just keep hiring people and paying people to play with little kids all the time, until they're old enough to smoke dope, get drunk with their older brother and drink.

Anita: we've never in the 23 years had the appropriate staff

Jason: But we have for a year and a half, and nothings happened

Stephanie: No we haven't, Spencer and I

Anita: No we haven't; you think two people is enough to do all the programs that we want to do

Jason: No, no, no, no, absolutely not

Anita: No, that's what I'm saying, we have never had like Adelante has or the Family Center [Jason, right] has, we don't have to have, we have Steve who comes and volunteers and he helps with the tutoring, but we don't have those regular people to focus on just the educational stuff.

Jason: well, and I don't think, you know, its all now blending together, I don't think we're really disagreeing on much of anything.

Stephanie: we're not, we're not

Anita: No

Jason: I think we're disagreeing on the next step, what needs to happen, because, we're never gonna get staff if we're losing \$80,000 in one year.

Anita, yea, and right now we're going back

Jason: so now we're down to a month a month and a half trying to scrape for cash, you know.

Anita: but you started off with the proposal you know, about closing the doors [Jason: closing down operations for the summer], right so

Jason: to raise money by the way

Stephanie: right, which is what I said too

Anita: Right, so all I'm saying is you know, you laid several things on the table, I was making notes, can we go back now if everyone's in agreement that the sport um, the TCF grant for sports grants, for the kids. [Jason: and that has to be spent specific]

Anita, What I'm saying is we're all in agreement, everyone said its important to close the doors, we need to cut down on our bills, but what I'm saying is, with the exception with, cause its required now; we're awarded the grant we have to do summer camps, that's all going to be outside, okay. So that's the first thing

Steve: refresh my memory, what hours are those

Anita: she has to set those

Stephanie: its' only one hour a day

Steve: one hour a day for 4/5 days

Stephanie: 4 days a week

Jason: The grant also includes equipment, transportation to other sporting

Mary: wait a minute

Stephanie: which they pay for, I'm say its not one hour

Jason: I'm not saying we're not gonna have \$7000 to spend on what we want

Stephanie: right

Jason: we have about what, about \$2,100 to spend on our expenses? I mean, isn't that

Anita: what do you mean by that?

Jason: I mean that's what the proposal asked for, \$5 per kid per, I mean there's guidelines

Anita: but what eh, you're, all I'm trying to get at is we're only going to be doing summer programs outside, which is paid for by the TCF grant

Jason: Correct

Anita: okay, so the center's going to be closed, that we're all in agreement

Stephanie: with the exception of maybe, if there's a rainy day we'll need to use the gym.

Mary: So does that mean Stephanie's still on board then? With a salary, because there was, that email said

Jason: that's the other discussion we had, what's the point in paying someone that kind of money to be open one hour a day, five days a week?

Stephanie: well that's the other thing I talked to about was, if sure, that one program you know, happens but then the reason we're doing that is to concentrate on fundraising are you saying that you guys want to be in control of all the fundraising? Do you not want my help? I mean

Jason: how much do you want, no I'm not saying that, I'm saying that to spend money on labor to raise funds on ifs, like we've done since I've been on the board, does not seem like a smart idea.

Stephanie: so let's just say that in the next two weeks the basketball camp, or the basketball league doesn't work do you think that I would just be on facebook all day and not try and do other things or anyone else.

Steve: what, no

Stephanie: I mean, that's

Jason, but I've been warning for 9 months about how broke we are, and nothing's been done, so now that its time to the point where we have to really have to discuss possibly not paying anybody its important to go fundraise.

Stephanie: well, yea and no one's saying that

Jason: and no one on this board's gonna say they worked they've worked hard to fundraise, I won't even

Anita: I have, I have [Jason, well I won't say it] and that's what I'm saying that's whats ridiculous; I have been pursuing the same grants I do every single year. Right now we're waiting, we're waiting on um, Stanahan foundation, I'm doing OI, when I get back home because I just finally got the new address for the person and the contact person and there's another \$20,000 that I'm gonna talk to them about. I mean, we are doing that.

Jason: but why haven't we gotten anything in the last, I mean when's the last grant before the one you just got (directed to Stephanie), the TCF grant that hired you.

Stephanie: no we had another one right after that.

Anita: and again, there aren't that many grants that are out there

Anita: all I'm saying is, all I was doing was answering your question is that we have been looking for them

Jason: What I've learned, I come in just being factual, but what I wondered is, passion has a price tag, no, no, no, you can't deny it, (directed towards Stephanie), "I have passion for this Jason, but I ain't gonna do it without a check.

Stephanie: you can pay my rent then, I'll do it if you'll pay my rent

Jason: I have passion, honestly I don't think we can afford to pay to sit, to sit, to TRY to raise money because cause if you can't, you can't then we have to shut down completely and dissolve because we have no money left at that point. We have no money left.

Anita: But, Teresia, Mary, Amanda, Kristie, Steve; right now, you proposed this a couple months ago, that if each of you didn't help with fundraising, he proposed that everybody put out you know, \$5000 to help keep the center going. What does it take for every trustee on this board

Jason: I wanted every trustee to raise a thousand dollars a month and that would operate this community center

Steve: Please finish, please let her finish

Anita: But what does it take, back to my last thing about changing the mission in the sense of board trustee members and what our roles and responsibilities are. What do you think your role and responsibilities is on the board right now? Volunteering because you choose to volunteer, that's separate.

Steve: I know, I know that's separate

Anita: But to serve the board what is the responsibility of everybody here? To fundraise. To be involved with fundraising, right? Or unless you think that there's a different purpose for the board. I guess I just; we've talked about a lot of things and

Jason: I've tried to warn everybody for seven months that this was gonna happen

Steve: the answer to your question: attend the meetings, listen think about it, give my opinion, participate when I can. As far as fundraising, you're the fundraising committee. And being on other committees, I'm on Beautification Committee, I was on the Finance Committee I got off of that

Mary: and that's where we made a mistake, by having these separate meetings

Jason: the only committee that has more than me and Stephanie is the Fundraising Committee. Beautification and Safety's a joke, Finance is a joke, blah, blah, blah.

Mary: that's what I'm saying, instead of having separate meetings like we do, we should be meeting, okay We're going to have a board meeting, and the next week we're gonna have a meeting to discuss finance, beautification and whatever. We're too small of a group to be broken up the way we are.

Stephanie: I mean, it doesn't matter when we do it, if we do it in a meeting like today it still hasn't, like she said, the people on this board don't have the same skill set that the big fundraisers

Jason: and what ran off the people on the previous board, I would like to know that.

Stephanie: The YMCA wanted to do, make this a childcare facility and they didn't, I don't know. Basically, the community didn't want, the community the families wouldn't pay, they couldn't afford it so then PHCA, so then when we decided to disassociate from the YMCA, Fred, I believe Fred decided to side with Jodi, sided with the YMCA's director at the time.

Anita: they had to pay the same Y membership, they tried to give them the same, what do they call their, scholarships, or whatever, but it didn't pay for everything, they still were going to have to pay out of pocket. Yea, Fred, Paul, Terry and Chris.

Jason: okay, so the community don't want a have a day care here but after Fred, Paul and them, we decided to give them one any way, its just free.

Stephanie: Its always the same, no

Jason: I mean technically, that's kind of what we are, aren't we a day care?

Stephanie: No, the big change is we wouldn't charge them \$60 a kid per month, um to have them come here.

Jason: Eh, I get that, it was their way or the highway

Anita: They were here for five years. The Y was here for five years and they ran their programming in the center

Jason: So why does Fred and why did Ken hate us now? Why would the refuse to be honored by us? Don't want to participate in anything?

Anita: They don't hate us

Jason: Cause I would think after 20 somethin years, they'd have a love for us and they'd at least let us honor them.

Anita: Ken was ill and now he died and so, and Fred is like a brother to him so they were very preoccupied with his health and that's why they didn't; they wanted to move on.

Jason: I get it

Steve: closing off what I said, I didn't take it because you were the fundraising committee that I was to be a fundraiser.

Stephanie: Right now, everyone needs to be on their, whatever fundraising skills you can you know, muster up we need everyone, I mean to say it

Amanda: I'm not good at fundraising, I'm putting it out there

Anita: But to be involved in the fundraising we do.

Amanda: I have no problem helping with that, but I have a full-time job, that I can be called anytime, and I go to school.

Stephanie: And I understand that, I'm just saying don't let, you know I can't or I'm not good be an excuse. I mean try, I'm not just saying it to you.

Jason: that's what I said to you on the phone this week.

Amanda: Shut up

Anita: But, again, we as a board have some decisions to make then, you know what, you know what are, what do you want, what do you want us to do? What are your feelings like do we, you know obviously you're talking closing the center down so we can not have so many bills to pay.

Amanda: But how do we pay Stephanie, that's the question?

Anita: well and that's what. Jason's the only one who's saying right now and I don't know you proposed this one time before about not paying her the salary of the Executive Director.

Stephanie: and I even said too

Anita: she, she already proposed that she would reduce

Stephanie: I said a long time ago, hey start reducing my pay now, so we can last a little longer

Jason: you're right, but its so we can last a little longer to pay an Executive Director

Stephanie: in my opinion, I would rather be here longer if its for a lesser amount that's affordable, honestly, I have to do what I have to, to pay my rent.

Amanda: well could we close down to where we could do a trial so we could all work together and fundraise to make the money? I mean, we've never done it as a group.

Jason: we need more discussion amongst the other people that are not talking, I'm just saying we have very little money left, that's all I'm saying.

Stephanie: Right

Steve: We knew that

Stephanie: Right

Steve: We new that an hour ago

Jason: I know that but to every dime to extend another week we're nitpicking to extend another week or three weeks or, you know. The fact of the matter is bills to operate the community center are about \$40,000 a year. Me renting the gym pays for half of that, over half of that. So then \$15,000 more in fundraising would all we

would need, hopefully the festival would be, will cover, you know we'll have a great festival this year. So then the problem is we have to make up for all the, and just for ---- and giggles; this part of the building leaks, we got locks that need to be changed we've got a lot of money we need to spend on maintenance. Well, we're gonna get a grant for that. But um, there are other things we should be spending money on that we can't cause we're so broke. And I also want to through this one on. My recommendation for the start of the school year was to contact Pam O'Connell, contact other agencies.

Anita: who's Pam O'Connell?

Jason: she runs daycares, to have daytime care in the building, that ends at 5p like all the other daycares do. And then that's when the kids start coming in. Because then boom, we get another couple thousand dollars a month in rental in a building that don't do nothing just sits there empty could be done during the day then at night we have the kids come in for programming. I was pissed at my kids for buying an Xbox, I just, I know they can go home and play it, I just, when we say we're keeping kids from crime but we're letting them come in and shoot people on a video game, and I'm not blaming it on video games. It's weird to me, it's a weird concept. I played pacman.

Anita: So, I want us to leave the meeting with some choices and decisions made, so we're, Stephanie's agreed to reduce her salary to something that's more helpful, so that's one step, right?

Steve and Jason: yes, that's one

Anita: and we're closing the center the last day of school, until the following week until we can start up the summer programs, something like that right.

Stephanie: they ah Sports Camps

Steve: again that's one hour a day for four days

Anita, again, its not technically opening the center its outside, unless there's a rain day then they'll use the gym.

Steve: well then what about using the bathroom

Anita: that's still not opening the center for, the lights don't go on, they're automatic in the gym. For one hour they can go the bathroom at their house before they come to the center. I mean Stephanie's still works here so she has access to her office, the phones you know, we still have to be open in the public's eye in that sense to be able to service and take phone calls um and then to have to work out the details on Jason's, you know. So if Jason rents the center or the gym. What are the expenses for lights and air-conditioning and heat for the gym?

Jason: annually?

Anita: No, no, well you said monthly that you would rent

Jason: well the heat is big on the winter months, obviously not in the summer months, all I can go off of is total unless I look at individual months.

Anita: I'm just saying, from the perspective of

Jason: during the winter months of course you have the heat on so, you're getting hammered with a \$26 dollar an hour operational bill. During the summer months since we don't have air conditioning, we have that fan or like during this time now, it's lower. \$9 - \$10 an hour to operating the lighting. You don't need anything else on. Then when you get into you know after summer. On average it's about \$16 an hour.

Steve: if we're keeping the center closed in the summer are we keeping the air conditioner on to keep some level, you have to, that's okay. So we need to see about getting that to an appropriate level.

Anita: well that's already set on the thermostats

Steve: but if we're gonna be closed

Anita: no, it's still already set on the thermostats on what to lower it to, cause we did this 10 years ago where we had to close the center

Steve: so if we're gonna be closed and there won't be any heat producing objects like people we can raise it to say 79/80 some level such number.

Anita: Again, as I was saying 10 years ago we had to close the center the same way so the settings are marked on what we reduce it to so that we're at the required level so that we don't do damage to the system or damage to the facility, that's all I'm say, we did this one time before so it's already on there. That one's a new one. So it's not on that one but I think its on the one in the main room.

Steve: So for the summer what would be her salary if she would be part of that one hour a day.

Anita: I think they need to talk bout that, for the next board meeting

Jason: We have to have a sense to see what she needs to get by

Stephanie: but if I were to go part time

Jason: if we wait till the next board meeting we'll have a whole lot less to go by

Anita: No I'm saying to tell everybody what that amount is

Jason: \$500 a week is what she wants, we've already discussed it

Anita: Okay

Stephanie: if I go down to part-time though I mean, less

Jason: and I'll tell you what, going down to part-time probably could get us barely by, but you can't pay your bills on part-time work.

Anita: not with part-time work here but she'd have to get a job somewhere else. So \$25,000 is that a definite that you're gonna rent the gym.

Jason: I want to sign a contract by Friday so I can start recruiting people

Anita: So then the other proposal that I was gonna make was to make a motion to close the CD so we can transfer that money, \$3000 or whatever it pays off

Mary: Then do what with the \$3000?

Jason: put it in the general fund [Anita: in the general fund to cover the utility expenses, to still pay the bills we have to keep at a lower level]. My opinion on that is, I don't think we we're paying any pay roll, we should take away from it. Actually I don't care.

Steve: I mean we owe \$17,000 on that equipment

Jason: I'll even second that motion, I'm telling ya, here's what I'm guaranteeing ya. There's nothing in the works right now. With or expenses the way it is, that this Center or that this community association, will be, unless we have an extremely successful festival; it won't exist past this year.

Anita: the association can still exist we just won't have this facility.

Mary: right

Jason: which is horrible, it's the only thing we have that's ours

Mary: but it would only be just temporary, you know what I mean

Jason: are you sure? Cause the township could easily

Anita: our lease is, is already paid for, for the 99 years

Mary: exactly

Anita: and if you're renting the gym, you're renting this side of the center, then we just have to worry about what it's gonna cost us

Jason: Look, me and Steph are friends, we've become really good friends. I said it along time ago, 8 months ago, then 7 months ago and 6 months ago and blah, blah, blah; we have no money left. We can't operate to preserve Stephanie's job.

Anita: I'm not saying to operate Stephanie's job. I'm not even talking about Stephanie's job now, I'm on to the association

Jason: then I say we just close for the summer and eliminate all paid employees. That would be my motion.

Steve: okay, how do we do the one hour a week?

Jason: we can pay for that service. So if Steph wants to run that service we can pay her a fee for that service. A matter a fact, on an hourly basis she probably make more money since the grant allows for \$5 per kid for them.

Steve: what are you suggesting we pay Stephanie for one hour a week?

Mary: its not one hour a week, it's one hour a day

Jason: it's based on, I can't – there's no suggestions, there is a grant that stipulates that she applied for, she stipulated what she wanted.

Stephanie: it's already worked out, I just don't it by memory

Jason: so she'll get paid that accordingly, and I hate to argue I don't and I'm sorry but what we're saying here is, let's pay Steph to help raise money but every body else needs to get out unpaid and raise money too. That essentially is what this conversation is about

Stephanie: because I would be having, because I wouldn't have the full-time other job and

Jason: but has it worked to this point?

Stephanie: because we aren't running the center, right, are we right, because you said that I'm not concentrating enough on this part, so then if we're gonna not be doing kid things

Jason: 9 months ago I said that. So for 9 months me and you, have had personal conversations more than even in the board meeting. I said Steph, you need to concentrate on the business of the kids. For 9 months I've been telling you that and now that we don't have no money you want.

Stephanie: Jason, Spencer couldn't do it all on his own. I mean running the kids [Jason, you're absolutely right] but your position was Executive Director, I've got the description of what you're hired for and none of it consists of taking care of the kids.

Anita: Yes it does, its both, let me ask

Jason & Stephanie talking at the same time – Jason: I knew what this, what the argument was gonna be is, that we have to deal with kids and stuff, but that's not the job of the Executive Director. Stephanie: so what I'm saying is, this summer with us being closed to the kids with the exception of that one program that obviously would leave for more time to do this stuff. Which hasn't been the time. Jason: Its all about the money to me. Stephanie: does that make sense?

Anita: right, but back to the \$25,000 that you're paying to rent the center, pays for what? What will that \$25,000 cover? Just the gym expenses for the year or the whole building?

Jason: It will cover, does anyone have a calculator, cause obviously alls we can talk is general fund dollars. Well I mean come on. \$2083 of community center expenses a month.

Anita: wait that what?

Jason: \$2083 worth of whatever the community center decides to spend it on.

Mary: would that be enough to cover utilities?

Jason: no, our utilities are almost, on average you know during certain months about that.

Anita: So wait, so \$25,000 will not cover the utility for the gym

Jason: it will not cover, the gym don't have a separate utility bill

Anita: I'm asking one question

Jason: Oh would that, absolutely, it takes \$17,000

Mary: Anita it should because he just said it takes about double that amount to run the facility. So if he says that \$2000 dollars a month that should cover.

Anita: what I'm trying to get at is, your rental of the center covers for you to stay open for the year. If the rest of the center is closed, you're expecting that \$25000 to obviously help pay the bills okay.

Jason: well right

Stephanie: that's why he didn't want to do it all at once.

Jason: would it keep the lights on in the gym, yea

Mary: but if we closed the center but kept your programming going.

Anita: So even though you're the treasurer on the board, right now I want you to think of you're the businessman renting the center. So you're renting the gym and your money is secured to keep you're the gym open all year long. So then the rest of us have to raise money to pay for that, that's the part that we're gonna be hopefully doing the fundraising for and we're going to be working towards what it's gonna take is that gonna include you know part-time employee, no employee, who's gonna run programming on that side? So, then that puts the hat back on as a board member where you said you can do 40 hours a week.

Jason: Actually, I was gonna tie them in together. If I needed to be here 40 hours a week to run that, I might as well help do my job as a board member.

Anita: so that was another proposal

Jason: and to be honest with you my plan was to also start an ebay store out of this room so we can make money that way. I've got what I'm gonna do, lined up. But I've had what I'm gonna do from the get go and I've been doing it. You know.

Stephanie: just on that side before I forget. Did the Hollywood Casino person get back to you?

Jason: yes she did

Stephanie: you set up a meeting

Jason: no I have not. But it's a good idea, if we can do that.

Steve: on that \$25,000, how much of any of that is gonna cover the utilities. Even though there's not a separate account for the gym.

Jason: here's the problem, the utilities include the insurance

Steve: I don't want to know that, just heating and air conditioning? Let's talk about that.

Anita: I just asked that question.

Steve: is that above and beyond or included in

Jason: in my mental picture, the \$2000 a month would

Mary: it would come out of the \$25000 Steve.

Jason: the utilities would cover the whole building with my \$25,000, so that's the benefit. But like I said the other benefits are the community center doesn't have to hire anyone to clean it up anymore. So that saves money on labor.

Anita: Well the gym, not the center. So there is expenses to clean the other side and buy toilet paper and all that other stuff. But it's not as much. That's why I was saying that you know, yes, when you pay \$25,000 as a renter. You don't have any say in how we're spending that money. Because that's just, you know what I'm saying. But then you move your chair and then you sit on the other side then you see that you're a board member and you're the treasurer too.

Jason: then I step down

Mary: No

Steve: No

Anita: No, No I'm not asking that, what I'm saying is you sit on the other side of the table and no that that we're paying the bills and what its covering.

Jason: well it seems like a conflict of interest, I'd be more than happy to step down. And you know when I actually calculated this and why it was so easy to go for; I offered \$20,000. Stephanie said \$25,000. I said okay. I wanted \$24,000 cause you could divided it easier in 12 months. Um part of that really did have to do with the fact that I was thinking of the community center. But I also no my abilities as a business, my abilities to fundraiser are okay. My abilities as a businessman to make money for my ass pocket are insane. I will be getting, and yes then you turn around and say, why won't you do this for the center? It's still not the same. It's just not the same. I have, this level I can do for this, and this level I can do for this, and, I don't know. I think we need to put a couple proposals on the table.

Steve: Well then I make a motion to accept Jason's offer to rent the gym starting.

Stephanie & Anita: Well that's not a motion to be made, its

Stephanie: It's a rental

Anita: it's a rental

Stephanie: its like Jesse rents

Jason: year long rental

Steve: okay, so its up to you

Anita: they'll iron out all the details, we already know the amount and how he pays it

Jason: its more informative than anything

Stephanie: Right

Steve: Okay, so is that gonna happen, from our Executive Director?

Jason: Well she has till Friday to decide

Stephanie: I think I'm gonna hold out for a better offer. (joking), I mean of course we're gonna do whatever we can to. Let's move on yes.

Steve: So that's a yes?

{Multiple Conversations going on}

Conversation 1

Amanda: What about the dance group?

Steph: Not doing Sports Camps

Jason: She, she spoke one wrong word, she said I would be doing the programs, I won't, I talking raising money constantly, that's what I'm volunteering for. [Amanda: are you gonna hire me part-time?], No, [Then hire Stephanie], I'll hire Stephanie [Amanda: why did you say No to me?, hm] because you're a dietary manager, you're not allowed to be chunkie as a dietary manager [Amanda: Certified, Certified Dietary Manager].

Conversation 2

Mary: Let's say we close down for a while, when we open again, rather than having paying staff, couldn't we get eh, students BGSU and UT?

Anita: You have to, no, you have to [Steph: not on this short notice], and their faculty [Amanda: Jason's gonna be here 40 hrs], as interns they have somebody supervising them. Well, wouldn't that be Jason supervising them if he's running the center? They want it to be somebody that is, you know, no, it's got to be a degree holder, that its somebody working full-time, he's a volunteer. We wouldn't get interns to come and work for us [Mary: hmm] with a volunteer staff like that. There's so much monitor, education, forms that have to filled out. They have to meet, people have to come and see how we're operating, so if he isn't repaired to do all of that, he wouldn't be able to do all that.

Stephanie: So, so what are we looking at um, you know you want to do a couple proposals, what timeline, I mean obviously we don't have a lot of time. So what...

Jason: If we get any shockers, if we get any shockers financially in the next 30 days, there would have to be an emergency board meeting to all trustees, if you wouldn't be willing to step down from a paid position. Even at, and I agree, I thought you pay-cut was a great offer, unfortunately with our \$3500 loss at the golf outing. Um total.

Stephanie: I thought Spencer said we made almost \$3000?

Jason: No

Steve: I thought we lost \$600

Jason: No, I got the numbers from Spencer today.

Stephanie: I thought he gave it to you on Friday and that you guys figured out and we made [Jason: we lost] almost \$3000?

Jason: No

Stephanie: Are you including the labor of his labor?

Jason: Our a, our a, that's just what I was gonna say, our losses are \$700

Steve: that's what Spencer said earlier today, or \$600

Jason: But, yea \$594, but when Spencer included his time that we paid him

Stephanie: I don't wanna, I'm saying how much money do we have, do we get right now from [Jason: none we lost \$600] PH, I mean from the golf outing?

Mary: Okay then how much money did we make over the weekend? From the [Jason, nothing, from what] Mark Garcia's Deal?

Jason: Oh, that one. What did we, wasn't it like \$1400 or something?

Stephanie: Some where around there.

Jason: \$1429

Anita: And do you have the breakdown on um, how many tickets were sold?

Jason: Which tickets?

Anita: Festival tickets and how much money [Jason, no I put the money in your account, whatever that deposit is, is divided by; ha] well I meant how much was that deposit?

Jason: Oh yea, I can look it up on the computer if you want me to. But yea cause we kept it separate.

Anita: I would really, ah yea, I ah really need to know where we are when we have those deposits, so that, cause like you gave me these forms, that's good, I, but I have to send ticket and thank you letters and acknowledgements on their donations so

Jason: to be perfectly honest with you, since you were the one with the container you knew how much money was, how many tickets were sold, I mean keeping track.

Anita: No, I didn't count out separate, no cause again, its still, you're the treasurer so gave all the money.

Jason: yea I can tell you that [Anita: that's all I'm saying] yea.

Anita: what was that deposit? Because it was a separate Till. Because I didn't count that money out.

Mary: I have another question

Steve: For the golf outing, I don't think that we should count his hours as a loss [Anita: no it isn't, he was just working]

Jason: I disagree with that cause what could he have done with all them hours? And Steve

Steve: After the fact,

Jason: but that's coming, he only calculated 10 hours a week spending on that golf outing. If Spencer wasn't cleaning or with the kids, he was on that golf outing, I don't know.

Steve: I know, let's say I'm working at a company and I'm working on a [and this is Robert Torres just for the record and this is nobody else's fault] this project to make \$50,000, but it falls short. I still worked on it, I still made a living, so my time on it.

Jason: My point is then why did we count Robert Torres' \$3000 cause we paid him to do the same thing [Steve: that's an outside entity] and we paid Spencer to do the same thing

Steve: Spencer's an employee that was an outside entity.

Jason: Okay. What ever it is we lost a lot of money

Stephanie: Well the way I was looking at it, did we have any money that we got from after, and then we have to pay the golf

Jason: yea we deposited \$1920 and wrote a check for \$2200. I think the prizes were to much.

{talking in the background}

Stephanie: Do you have the receipt for the putter cause I told him to take it back.

Jason: Oh yea I've got it somewhere, I figured we could use that for a future raffle

Stephanie: No, [Anita: No] because if we're not gonna be around.

Jason: Anyway, I just, look I'm at the mercy of the board, I was elected by the board, um huh, but its gonna be a rough month

Anita: Did you call the Homewreckers?

Jason: No I did not, I was mowing all day today

{Pause}

Stephanie: on the other side of things, some things that we have coming up, a grant for Best Buy \$10,000, Flea Market is every Friday that we're trying to get that going this will be the 4th one so [Mary: is that generating any money?]

Jason & Stephanie: Not much

Stephanie: I mean maybe, 1st week was a hundred and some

Jason: But it depends on how ya look at it, once again, its kind of like this, I look at as, we weren't necessarily in the building last week, we have Stephanie running something for 6 hours, her average hourly pay is \$20 bucks and hour.

Stephanie: I'm not just doing that Jason, like I literally, I set the things up right in front of the window so that I can work on other things while that's happening, I mean I'm, I

Jason: But even like the lights and stuff for 6 hours you know

Stephanie: I wanna, you know, this weekend was a flop of a Teen Dance but if we can lower the price, you know and I think there's another opportunity to have Teen Dances at night where we won't have to have all the lights and whatever on, um, 4th of July Cookout if we can do the Homewreckers thing, if not them someone local, Poker Tournament we're trying to get going for July, obviously the festival coming up you know; Stranahan Foundation \$15,000 Grant that we're hoping to hear from. I put the Summer Jam on there but again if we're not going to be able to stick you know, last paying bills, thank you, um [Jason: we sure in the heck be able to afford it, to put that on], right, exactly. So, you know just so everyone is on the same page of, you know the Hollywood Casino, I'd love to be able to in on that meeting and [Mary: what is that meeting about]

Jason: its just a conversation about our community center, the conversation is about a sponsoring smaller, the original conversation's about why they don't sponsor smaller. And she said, well we do we'll talk about it when we have dinner. She called me because I'm a disgruntled gambler and I asked her about that um, so the meeting is about, we were hoping to get a nice little chunk for the festival, um, then I was in Illinois, then I got sick and then she was gone and then I'm too lazy, I think, probably been lazy the last couple two weeks.

Mary: you know if we're gonna

Jason: So its just, I mean we're gonna get some money out of the casino, I guarantee ya, but they're not gonna drop us, you know, I mean I think we probably could get \$5000-\$10,000 out of them, I would assume. But then again we're back to dealing with small numbers compared to our bills.

Amanda: how are the Teen dances gonna work if he takes the center, the gym?

Stephanie: Good question, I mean the first Teen dance we had when I was, a long time ago we just did them on the little side.

Amanda: because if we rent it as a board, full price to, Jason

Stephanie: Yea, no, I think that would be cool if we got a lot of kids to fill the gym but I think the small side would be descent.

Amanda: or outside in the parking lot

Jason: So I guess the question is um, we all know what, the total deposits Anita was \$605 um, I'll have to, its just not showing on my thing, what the thing

Mary: The Homewreckers are not available, for 4th of July weekend, they're playing at the Casino on the 6th

Jason: Okay, yea he was telling me and Steph about that {mumble} well you know, look I'm ah, I'm not against risk. The businessman says that we need to stop paying payroll after school's over, unless its per event you know, but I'll leave the decision up to the board.

{Pause}

Anita: um, I'm sorry what did you say the most recent deposit was?

Jason: \$605

Anita: Into festival?

Jason: ya

Anita: because there must have been another \$100 because my balance was \$5801 and you said on the report it was \$5901?

Jason: here I can give you, Kristie can bring it up, I'll have Kristie bring it up so I can show you exactly what where you are, cause I don't know

Steve: Let her finish

Anita: Yes, I just meant cause I just, off your report, or what you presented today it said, that is was a balance of \$5901 and in my book.

Stephanie: Not it's \$5,049

Anita: \$5,049?

Stephanie: yes

Anita: Okay I thought I heard him say

Jason: Anita this has been all, that's the whole account right there , that's the whole account right there Anita (handed Anita his Cell phone to see the Festival account) I don't know if you can see that font.

Jason: So do we make two separate proposals? Do we make one, saying if one gets denied that they other one's automatic? How are we gonna do this? Anybody? All right I'll be the bad guy.

Jason: I propose that the Friday after school ends, we cease to pay any employees, um, unless it's by event, to preserve expenses as long as we can, or until proper funds is raised to continue operating.

Steve: Until what time? Summer only?

Jason: I'm talking, until we can afford to pay [Mary: to raise money to pay somebody]

Steve: Okay, when ever that is

Jason: when ever that may be, it could be summer, it could not be, you know

Steve: I'm gonna have to second that

Stephanie: All in Favor

Jason Craig: I

Steve Kramer: I

Kristie Koester: I

Mary Ruiz: I

Anita: I abstain from voting

Stephanie: Any opposed?

Amanda: I don't agree with it Jason, I don't, I thought we were saying [Teresia: I don't either] I just

Jason: you can say Nay

Mary: No, what , what were you thinking Amanda?

Amanda: I thought we were saying, reduce salary and then maybe we could do a trial thing.

Jason: Amanda, no

Amanda: No, Jason let me finish; I've let you talk, now just listen to me for one second [Jason: all right] Give me a minute, ha ha, maybe two. No, why can't we just do the reduced salary, and give it a time limit to fundraise and if it doesn't work, then, then we can go with that.

Jason: That was the point of this vote here, we have less than \$10,000, doesn't matter if we reduce salary, the \$500 we previously talked about, that's two grant, plus the whatever thousand in bills we have, monthly. So then next board meeting I come in, we have \$3000 dollars left, plus a grant that, you know.

Amanda: So at that point can't we say

Jason: Sure we can, then we have \$3000

Mary: yea then we're completely broke then

Jason: we can barely pay the bills next month

Mary: Right

Jason: So its do we count on making the money like we've been doing, which we've been optimistic and actually, Visalus helped us out a lot, um unfortunately and they sent Stephanie an email first, they're not toler, they're not dealing with it. They're not allowing us to order, we can't win.

Amanda: I still don't get it

Jason: Look the fact of the matter is is, nobody wants to take away anybody's job.

Mary: No

Jason: Period, I've talked to Stephanie, and I always end up being the bad guy because I'm the honest one, but I've even talked to Stephanie about her working for me during the summer to make money, blah, blah, blah, blah, blah. She could be one of my employees running run the gym, you know blah, blah, blah. I actually told her to go apply for the Executive Director job at Adelante because I think, with this board and this is no disrespect to anybody we don't have the power the old board had, with this board I didn't think she was gonna have a job very long and we've talked, we sat there, she's gotten upset, I've gotten upset at about, do we consider ourselves failures. No we don't cause we did what we could its just, Amanda, this month or next month or the next month.

Who says that the festival's not gonna be gigantic which is the plan. Anita's working to do it. I want a ton of people there, with my website on the banner or whatever, you know and the very thing is, people are starting to like us, fortunately its nobody from the neighborhood, it's people from outside. But there's a part where you've got to be realistic, in the real world its called bankruptcy and that's what technically the way, for us where we stand.

I don't disagree with you, I just don't think it s the smartest move personally.

Stephanie: let's just say, with the lights and air-conditioning at a minimum, if you had to estimate what would the utilities be over the summer? In the email you said \$3500 hundred a month? Do you think it would be that or

Jason: with nothing going, absolutely not

Stephanie: what would you estimate it to be?

Jason: Probably \$1500 to \$2000

Stephanie: Okay, so \$1500, lets just say \$2000 [Jason: oh with insurance, \$2300] plus, okay

Stephanie: If we have a great festival and, I mean, yes, we're talking about the summer and/or wait until we have more money to pay someone, but, I mean I think

you guys should also think about what then? Do you, there's no other way to say this but, do you honestly think that um, programming wise, is what we're trying to do here um, or unless we're gonna be changing things. Do you think there's gonna be a way to get the program back to what, at least to where it is now?

Jason: no, I think we're gonna have to, well first of all, as far as

Stephanie: you know so at least, what I'm saying is yes explain what your vision is not what PHCA would be after the

Jason: we're gonna have to get with the YMCA, we're gonna have to get with a different organization if we're gonna have funding, or we're gonna have, we can't just keep hiring kids and interns to pretend they're educators, cause they're not. Spencer's a Sports Management.

Recording Stopped-batter ran out.

Comments continued for another 15 minutes.